

	Strategy	Engineering
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Title: **Tender Technical Evaluation
Strategy Supply and Delivery
Milling plant oil pumps**

Unique Identifier: **N/A**

Alternative Reference Number: **N/A**

Area of Applicability: **Engineering**

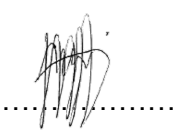
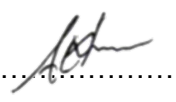
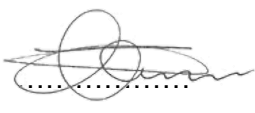
Documentation Type: **Strategy**

Revision: **0**

Total Pages: **11**

Next Review Date: **2027/09/30**

Disclosure Classification: **CONTROLLED
DI/SCLOSURE**

Compiled by	Functional Responsibility	Authorized by
		
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CONTENTS

	Page
1. INTRODUCTION.....	3
2. SUPPORTING CLAUSES	3
2.1 SCOPE	3
2.1.1 Purpose.....	3
2.1.2 Applicability	3
2.2 NORMATIVE/INFORMATIVE REFERENCES.....	3
2.2.1 Normative.....	3
2.2.2 Informative	3
2.3 DEFINITIONS	4
2.4 ABBREVIATIONS	4
2.5 ROLES AND RESPONSIBILITIES.....	4
2.6 PROCESS FOR MONITORING.....	4
2.7 RELATED/SUPPORTING DOCUMENTS.....	4
3. TENDER TECHNICAL EVALUATION STRATEGY.....	5
3.1 TECHNICAL EVALUATION THRESHOLD	5
3.2 TET MEMBERS	6
3.3 MANDATORY TECHNICAL CRITERIA.....	7
3.4 QUALITATIVE TECHNICAL CRITERIA.....	9
3.5 TET MEMBER RESPONSIBILITIES.....	10
3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS.....	10
3.6.1 Risks	10
3.6.2 Exceptions / Conditions	10
4. AUTHORISATION	11
5. REVISIONS.....	11
6. DEVELOPMENT TEAM.....	11
7. ACKNOWLEDGEMENTS.....	11

TABLES

Table 1: Definitions.....	4
Table 2: Abbreviations.....	4
Table 3: Qualitative technical criteria scoring	5
Table 4: TET Members.....	6
Table 5: Mandatory technical criteria.....	7
Table 6: Qualitative Technical Evaluation Criteria	9
Table 7: TET Member Responsibilities.....	10
Table 8: Acceptable Technical Risks.....	10
Table 9: Unacceptable Technical Risks	10
Table 10: Acceptable Technical Exceptions / Conditions.....	10
Table 11: Unacceptable Technical Exceptions / Conditions.....	10

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1. INTRODUCTION

The tender evaluation strategy is developed for the purpose of obtaining the Supply and delivery of Milling plant oil pumps.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document covers the (and is limited to) the tender technical evaluation criteria that will be used to evaluate a suitable service provider for the execution for the Supply and delivery of Milling plant oil pumps.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is only applicable to the contract scope of works defined as “Supply and delivery of Mill gear oil pumps”.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] Applicable Commercial Procurement Strategy
- [3] ISO 9001 Quality Management Systems.
- [4] 32-727: Eskom SHEQ Policy
- [5] 240-105658000: Supplier Quality Management: Specification
- [6] 32-1034: Eskom Procurement and Supply Management Procedure
- [7] 32-303 Requirements for the Safe Processing, handling, Storage, Disposal and Phase-out of Asbestos
- [8] ISO 14001 (Environment)

2.2.2 Informative

- [1] Occupational Health and Safety (OHS) Act 85 of 193
- [2] OHSAS 18001 (Health and Safety) Standard

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2.3 DEFINITIONS

Table 1: Definitions

Term	Definition
Contract(ing) Strategy	The part of the commercial strategy that governs the nature of the relationship which the employer wishes to foster with the contractor, which in turn determines the risks and responsibilities between the parties to the contract, the contract terms and conditions and the methodology by which the contractor is to be paid.
Enquiry	A competitive or non-competitive request for information, interest, quotations, or proposals made to a supplier, a group of suppliers or the market at large.
Procurement	Procurement is the process which creates, manages, and fulfils contracts relating to the provision of goods, services and engineering and construction works or disposals, or any combination thereof
Procurement Strategy	Forms part of the commercial strategy and sets out estimated pricing, pre-qualification criteria, procurement mechanism, evaluation processes and any other element of the procurement process for a transaction.
Tender	A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

2.4 ABBREVIATIONS

Table 2: Abbreviations

Abbreviation	Description
CFT	Cross Functional Team
TDS	Technical Data Sheet
TET	Technical Evaluation Team
PO	Purchase Order

2.5 ROLES AND RESPONSIBILITIES

The roles and responsibility are defined as per the Tender Engineering Evaluation Procedure 24048929482)

2.6 PROCESS FOR MONITORING

N/A

2.7 RELATED/SUPPORTING DOCUMENTS

[1] Applicable Commercial procurement strategy

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3. TENDER TECHNICAL EVALUATION STRATEGY

The technical evaluation begins with mandatory (Table 4 and Table 5) evaluation followed by the qualitative evaluation (Table 6) as illustrated in Figure 1. The scoring scheme is five (5), four (4), two (2), and zero/nothing (0) and it is explained in the table below (Table 3). For the mandatory stage, a tenderer is required to score a total of 15 points (15) to advance to the qualitative stage.

Table 3: Qualitative technical criteria scoring

SCORE	%	DEFINITION
5	100	COMPLIANT
		Meet technical requirement(s) AND;
		No foreseen technical risk(s) in meeting requirements
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS
		Meet technical requirements(s) with;
		Acceptable technical risk (s) AND/OR;
		Acceptable exception AND/OR;
2	40	Acceptable conditions.
		NON-COMPLIANT
		Does not meet technical requirements(s) AND/OR;
		Unacceptable technical risk(s) AND/OR;
		Unacceptable exceptions AND/OR;
0	0	Unacceptable conditions.
		TOTALLY DEFECIENT OR NON-RESPONSIVE
Note: 1	The scoring table does not allow for scoring 1 and 3.	
Note: 2	Foreseen acceptable and unacceptable risk(s), exceptions and conditions are unambiguously defined in this Technical Tender Evaluation Strategy	

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical qualitative is 70% for a supplier/tenderer to be considered.

The threshold will ensure that Eskom will receive the best product from a supplier or tenderer with sound technical knowledge. In fact, due to the nature of the product market, the 70% threshold is reasonable.

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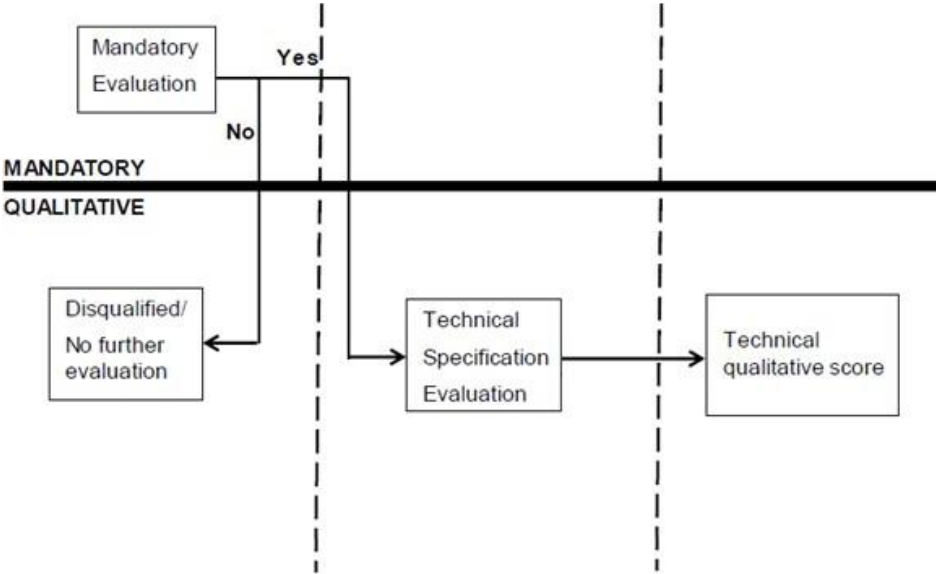


Figure 1: Technical Evaluation Process

3.2 TET MEMBERS

Table 4: TET Members

TET number	TET Member Name	Designation
TET 1	~~Theloni Nyambi~~	System Engineer
TET 2	~~MURRAY Y. YAKA~~	Senior Engineer

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3.3 MANADATORY TECHNICAL CRITERIA

The mandatory requirement is outlined on the table below in table 5 and the scoring will simply be 'Y' for Yes and 'N' for No. The tenderer shall score Y in all the criteria to continue to the qualitative stage of the process as depicted in Figure 1, otherwise the tenderer will be disqualified If any of the criteria is scored N (No).

Table 5: Mandatory technical criteria relating to technical specification (technical data sheet)

	Mandatory technical criteria description	Reference to technical specification / Tender Returnable	Motivation for use of criteria	Scoring of criteria	Score
1	Gear Pumps	Provide data sheets for the milling plant pumps listed in the scope of work that show all dimensions and design parameters. The supplier is required to highlight on the data sheets the correct specifications corresponding to the pump SOW. Note that if the supplier submits fewer than four data sheets corresponding to the SOW, they will be disqualified.	To meet technical specifications as long texts description	Data sheet of milling plant Pumps listed in the scope of work that shows all dimensions and design parameters are submitted.	Y
				Data sheet of milling plant Pumps listed in the scope of work that shows all dimensions and design parameters are submitted.	N
2	Gear Pumps	Drawings (General Arrangement (GA)) of the applicable milling plant pumps stipulated in the Scope of Work, showing all parts and materials thereof, including the Bill of Materials (BOM) and data sheets.	To meet technical specifications as long texts description	Drawings (general arrangement/GA) of applicable milling plant Pumps stipulated in the Scope of Work are submitted.	Y
				Drawings (general arrangement/GA) of applicable milling plant Pumps stipulated in the Scope of Work are submitted.	N

3.4 QUALITATIVE TECHNICAL CRITERIA

The qualitative technical criteria consist of two categories: experience and storage procedures. Suppliers must achieve a minimum score of 70% to be deemed technically qualified. Suppliers are required to submit purchase orders or client appointment letters, together with the corresponding delivery notes and completion certificates, as evidence of relevant experience.

Table 6: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Weight (%)	Score
	INDUSTRY INVOLVEMENT AND EXPERTISE (100%)			
1	Proof of experience in the supply, and delivery of gear rotary gear pumps. Previously supplied pumps must have pressure ratings ranging from 1.1 bar to 300 bar and operating speeds ranging from 700 RPM to 4000 RPM.	Submitted five (5) or more than five (5) purchase orders, or client appointment letter with their respective delivery notes and completion certificates	60	5
		Submitted four (4) purchase orders, or appointment letter with their respective delivery notes and completion certificates		4
		Submitted three (3) or less than three (3) purchase orders, or client appointment letter with their respective delivery notes and completion certificates		2
		No submission/submitted ONLY purchase orders without delivery notes and completion certificate		0
2	Provide a signed storage procedure for preserving mill pumps. The procedure must describe the packaging and storage methods used for the pumps, the required storage environment, and the temperature-control requirements for the storage area.	Signed storage procedure covers all required preservations methods on the mill pumps.	40	5
		Signed storage procedure only covers packaging and storage methods of the couplings or storage environment of the pumps (procedure inadequate).		4
		No storage procedure submitted but not signed.		2
		No storage procedure submitted.		0

3.5 TET MEMBER RESPONSIBILITIES

Table 7: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2
1. All mandatory criteria on table 5	X	X
Qualitative Criteria Number	TET 1	TET 2
1. All qualitative technical criteria on table 6	X	X

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 8: Acceptable Technical Risks

Risk	Description
1.	There are no foreseeable risks that are identified at the time of compiling this document.

Table 9: Unacceptable Technical Risks

Risk	Description
1.	Long delivery time (more than four months)

3.6.2 Exceptions / Conditions

Table 10: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	There are no exceptions to be made as this is seen as a basic supply scope. The technical criteria are clear and concise within the operational parameters of any entity that is within the business of the mentioned items.

Table 11: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Submitting a data sheet not applicable to standards or material.

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4. AUTHORISATION

This document has been seen and accepted by:

~~Thulani Nyambi~~	System Engineer
~~Moses Falo~~	Senior Engineer
~~Piso Moko~~	Boiler Engineering Manager
~~S. M. Moko~~	Engineering Manager
Matimba Strategy Committee Members	Committee member

5. REVISIONS

Date	Rev.	Compiler	Remarks
2026/07/02	0	T Nyambi	New document
2026/08/06	1	T Nyambi	Removed one mandatory requirement

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- T Nyambi

7. ACKNOWLEDGEMENTS

None

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